Project Name: Powhatan County Broadband Network

This is the monthly project status report for the SCS Broadband Powhatan County Network Project as of June 1st, 2018. An SCS status report is part of a new status reporting system started May 1st, 2018. A status report will be produced on the first business day of each month. This one was delayed two days due to severe weather in region.

SCS Broadband is committed to seeing our services offered to as many families and businesses as technically possible in Powhatan, one of a few selected counties in Central Virginia that is part of a regional internet service provisioning project. One constant in this industry is the continual escalation in fiber and wireless backhaul costs due to bandwidth growth requirements. SCS Broadband set out in 2016 to build a sustainable larger company to cover these new costs through obtaining a larger number of subscribers using support from contiguous counties. Small, one and two county wireless providers are now failing due to not being able to absorb the costs required to meet speeds needed by today's market.

The SCS Powhatan Project has had issues with weather, as all our projects were affected across our region. To bring all work up to meet the new estimated deadlines per tower, SCS will be escalating tower builds as the weather becomes more stable.

The pole at the Animal Shelter is to have radio mounts to bring in the signal from the Mitchell Rd. tower. The pole is to be augmented with wireless connections to the Animal Shelter building and the Treatment Plant in June.

In, summary, SCS broadband is working on the final steps to lease a second tower in June. We had confirmed recently that no competitor was coming into this area which allows SCS to invest into a tower located next to a remote subdivision and surrounding area on west RT60 in need of better services. Due to the poor adoption rate of the Mitchell tower, SCS Broadband will be performing new marketing with a discount to entice people to switch from their slower DSL or Satellite. Due to profit margins, SCS rarely has sales or discounts on installation or services the Mitchell tower has become a special case. SCS will also continue to work with county personnel on public mapping of our future tower coverages. This is in addition to the new standard detail information we are providing on a per tower basis for all the counties we serve on our website.

Milestones accomplished 5/1/2018 - 6/1/2018:	• Continued negotiations with SEC on tower lease. • Have pricing for MBC fiber which is at SEC tower and is connected to our best fiber network which includes our Richmond Exchange service (Netflix, Dropbox, Facebook, etc…) and our direct backhaul connection to Ashburn, Virginia east coast fiber hub. • Began leasing process for second tower • Have negotiated pricing for third tower • Marketing in social media on towers being leased was ramped up over week and will continue into June and July.

	● Reevaluated all towers and project timing ● A new Status Reporting for consumers has been implemented on the SCS Broadband website to keep information on progress tower by tower, region by region within the county where service is expected in the next 12 months
Milestones planned, but not achieved with variance:	● None
Milestones planned for next 30 Days:	● Complete tower lease process for second tower ● Complete tower mapping working with County for public release ● Continue to negotiate with SEC for tower lease ● Begin lease process for third tower
Areas/questions for discussion:	None
Forwarded Issues:	None
Special Notes:	None

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